Message Text

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PAGE 01 LONDON 03923 101724Z ACTION EB-08

INFO OCT-01 EUR-12 ISO-00 CAB-02 CIAE-00 COME-00 DODE-00 DOTE-00 INR-10 NSAE-00 FAA-00 L-03 INRE-00 /036 W

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O 101721Z MAR 78 FM AMEMBASSY LONDON TO SECSTATE WASHDC IMMEDIATE 4015

LIMITED OFFICIAL USE LONDON 03923

E.O. 11652: N/A TAGS: EAIR, UK, US

SUBJECT: CIVAIR: BCAL PROPOSES LOW FARES TO LOS ANGELES

REF: LONDON 3429

1. IN EFFORT TO WIN DESIGNATION AS SECOND UK AIRLINE ON LONDON-LOS ANGELES RUN, BRITISH CALEDONIAN IS PROPOSING LOW FARES COMPARABLE TO, BUT NOT IDENTICAL WITH, BUDGET AND STANDBY FARE CONCEPTS UK GOVERNMENT IS OPPOSING FOR IMMEDIATE IMPLEMENTATION ON VARIOUS TRANSATLANTIC ROUTE SEGMENTS. ACCORDING TO PRESS REPORTS, BCAL'S TARIFF WOULD INCLUDE FOLLOWING ONE-WAY FARES (ALL FIGURES IN POUNDS, ONE POUND EQUALS ABOUT 1.95 DOLLARS): FIRST CLASS AT 556.50; FULL FACILITY EXECUTIVE CLASS AT 269.50; ORDINARY EXECUTIVE AT 220; THRIFT AT 200; 30-DAY ADVANCE PURCHASE OR IN LAST 24 HOURS, BOTH AT 89; AND ELEVENTH HOUR RATE OF 69. LAST INVOLVES BUYING TICKET TWO HOURS BEFORE DEPARTURE AND WAITING AROUND TO SEE IF YOU GET A SEAT OR ONLY A REFUND.

BREWSTER

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Message Attributes

Automatic Decaptioning: Z Capture Date: 01 jan 1994 Channel Indicators: n/a

Current Classification: UNCLASSIFIED

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Decaption Note: 25 YEAR REVIEW Disposition Action: RELEASED Disposition Approved on Date:
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Disposition Comment: 25 YEAR REVIEW

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Disposition Reason:
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Litigation History:
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Subject: CIVAIR: BCAL PROPOSES LOW FARES TO LOS ANGELES

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